

**Yves Hayaux-du-Tilly Laborde**  
Partner

**Yves** specializes in finance, M&A and corporate law and is widely recognized as one of Mexico's leading insurance and reinsurance experts.

Yves is a name partner of NHG and advises multinational clients and foreign investors on financing transactions, M&A and other operations involving the Mexican market. He has particularly strong experience in the insurance sector and regularly handles high-end transactions for key insurance sector clients. He also heads NHG's pioneering London office and as such is ideally located to advise both insurance companies and other major corporations based in the UK on transactions and business involving Mexico.

Yves' insurance practice is diverse. He heads NHG's insurance and reinsurance practice group and handles a range of matters in addition to transactional work, including arbitration and litigation, product development, regulatory and corporate matters, corporate governance and compliance. Yves is a member of both the Presidential Council of the International Association of Insurance Law (AIDA) and the Insurance Committee of the International Bar Association (IBA) and is on the board of several Mexican insurance companies.

Yves is recognised by the main legal publications for his outstanding expertise. *Chambers Latin America* ranks Yves as a leading lawyer in **Corporate/M&A** and **Banking & Finance**, highlighting his “ability to give great solutions to complex issues” and his “grasp of the big picture, and awareness of a company’s vision and needs.” *IFLR1000* ranks Yves as a leading lawyer in **Banking and Capital Markets** and *Who's Who Legal* identifies him as a specialist in **Banking, Insurance & Reinsurance** and **M&A**. *Mondaq* also identifies Yves as one of Mexico's leading experts in **Insurance and Reinsurance**.

Recent work highlights include:

- Advised the London market in the claim and eventual settlement with regard to damages caused by the collision of a Platform and an oil rig in the Gulf of Mexico.
- Represented AXA in the drafting and registration of 24 new insurance products from a wide range of business lines.
- Advised BNP Paribas and its insurance subsidiaries on regulatory aspects arising from the acquisition of Fortis.
- Represented Chrysler Financial Services in the sale of its Mexican subsidiary to a Mexican financial group.

Yves also dedicates a considerable portion of his time to pro-bono work. He advises not-for-profit organizations and most recently assisted charitable microfinance organization FINCA with a project in Mexico.

Yves recently leaded the efforts and formed the Mexican Chamber of Commerce in Great Britain, the first Mexican Chamber of Commerce having been formed in Europe. Yves is currently serving the Mexican Chamber of Commerce in Great Britain as its first Chairman.

Yves has strong international experience. He was seconded for a year as general counsel to Bank of America Mexico and spent another year working in the New York office of international law firm Mayer Brown. He speaks fluent English and French and is an active member of both the International Bar Association (IBA) and the American Bar Association (ABA), which regularly invites him to speak at its International Law Section.

Yves is a member of several prominent Mexican bodies that also invite him to speak on insurance, banking and financial law, including the Mexican Academy of Financial Law, the Mexican Association of Insurance and Bonding Law (former Chairman) and the Mexican Association of Corporate Counsel (former Chairman of the Financial Law Committee).

He also writes articles on his areas of expertise and contributes to specialized publications. Recent examples include:

- “La Ley de Protección y Defensa a los Usuarios de Servicios Financieros”, *Studies of Financial Law*, Mexican Academy of Financial Law
- “Mexico - Secured Lending Amendments”, *Euromoney*
- “Key Aspects of Corporate Governance in Mexico”, *Euromoney*  
“New Mexican Investments Companies Law”, *Euromoney*

Yves graduated as an attorney from the Universidad Panamericana. He also attended a course on the United States Legal System at Georgetown University in Washington D.C. and participated in the Future Leaders Program of the French Government at the ESSEC business school in Paris.